



SOPHIA'S HOUSEKEEPER NIGHTMARE
THE HIGH COST OF TURNOVER

Sophia suffered for over eight months with dishonest housekeepers. In addition, she was unable to recover her expensive clothing, shoes, and handbags. See how unwise hiring decisions can be a costly experience.

Housekeeper	\$ Per Hr.	Wks Employed	Reg hours worked	Overtime 1.5 per hour	10% employer tax	Gross wages total
Tiyana	\$ 32.50	3.5	91.5 X 32.5 = \$ 2,973.75	21 OT x \$48.75 = \$ 1,023.75	\$ 399.75	\$ 4,397.25
Binta	\$ 35.00	16.0	640 x 35.00 = \$ 22,400.	168 OT x \$52.50 = \$ 8,820.00	\$ 3,122.00	\$ 34,342.00
Gloria	\$ 27.50	15.5	630 x 27.5 = \$ 17,325.00	270 OT x \$ 41.25 = \$ 11,137.50	\$ 2,846.25	\$ 31,308.75
Agency 1 Fee 25% FT employment			\$33.75 avg. per hour			\$ 17,550.00
Agency 2 fee 25% FT employment			\$27.50 avg. per hour			\$ 14,300.00
Total						\$ 101,898.00

* Percentage of agency fees range from 20% - 45%, of the total annual salary of each candidate placed in a job. Agency fees are due when candidates are on the job for 60 or 90 days depending on the placement agreement.



TERESA LEIGH IS A NATIONALLY RECOGNIZED AWARD-WINNING EXPERT IN THE FIELD OF HOUSEHOLD AND PROPERTY STAFF AND OPERATIONAL MANAGEMENT FOR UHNW AND HNW CLIENTS AND THEIR ADVISORS.