



14 QUESTIONS TO ASK EVERY CLIENT TO GAUGE THE RISK FACTOR ON HOUSEHOLD & PROPERTY EMPLOYEES

1. Do you have household or property employees?
2. Is there an elderly parent who may need care support in the future?
3. Would you like to hire new or additional help for your household?
4. Are there second, third or vacation homes that require professional property management?
5. Are you concerned about the care and maintenance of your additional homes?
6. Do you have concerns about potential theft issues with employees or vendors?
7. Are you using 1099's or independent contractor status for household employees?
8. Do you find it difficult to find reliable and skilled vendors for your property?
9. Have you ever experienced emotional blackmail with employees?
10. Have you hired employees using an online service?
11. How do household or property employees record their time worked?
12. Are employees paid with cash and personal checks?
13. How do you exit or end employment with your employees?
14. When employees have accidents on the job, do you cover medical expenses and paid time off?



TERESA LEIGH IS A NATIONALLY RECOGNIZED AWARD-WINNING EXPERT IN THE FIELD OF HOUSEHOLD AND PROPERTY STAFF AND OPERATIONAL MANAGEMENT FOR UHNW AND HNW CLIENTS AND THEIR ADVISORS.